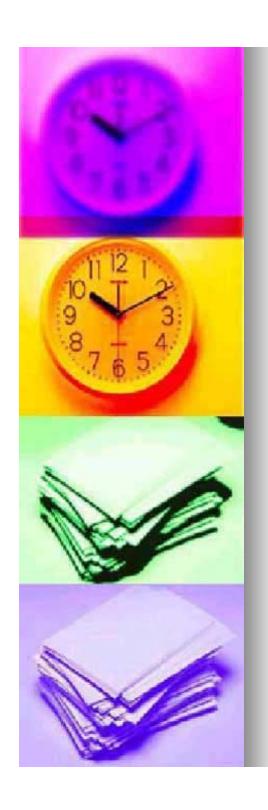


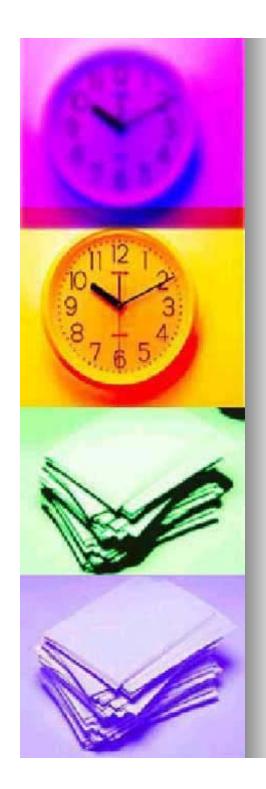
UNIQUENESS OF THE SMALL PLANT

- The Owner is the Individual
- Individually Responsible for Food Safety and Their Operations
- Individually Committed to Food Safety and Their Operations



RESPONSIBILITY AND COMMITTMENT

- Individual or Family Name may be on the product or the Individual's name is associated with the Product
- Consumer, both wholesale and retail, may connect directly with the responsible individual not a customer service rep
- Failure of food safety has a direct impact on the individual and their business

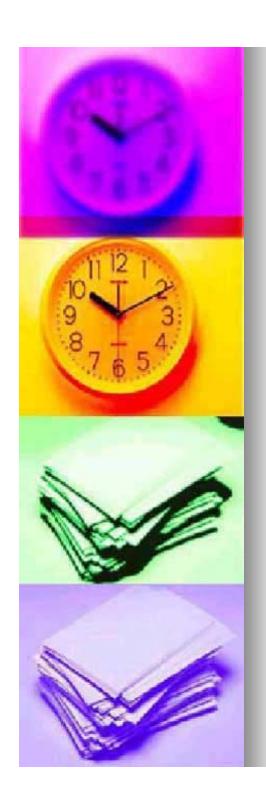


THE SMALL PLANT MANAGEMENT

Prior and in addition to HACCP, small plant owners manage:

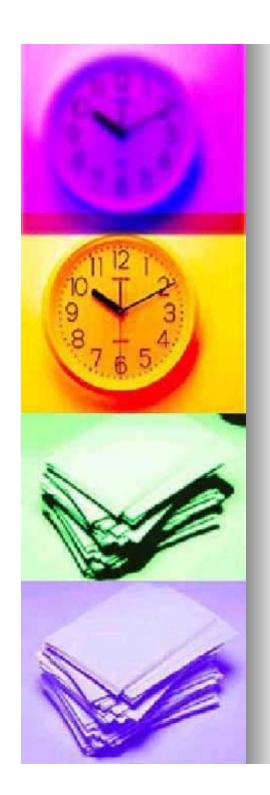
- 1. Purchasing
- 2. Processing
- 3. Marketing
- 4. Selling
- 5. Plant Maintenance
- 6. Human Resources

All of which feed into a comprehensive functioning Food Safety System.



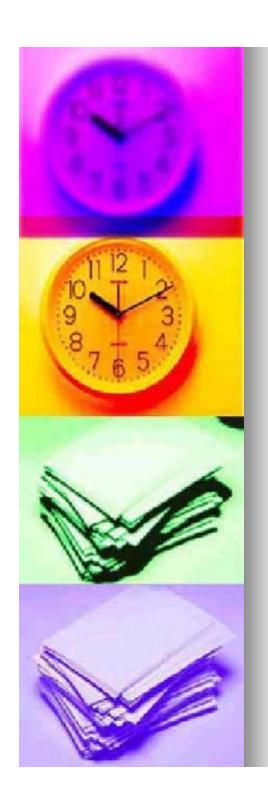
CHARACTERISTICS OF SMALL PLANTS

- Lower Volume
- Variety and number of products processed has historically been higher
- Employees are better known to management and turnover is usually less
- Plant size is less extensive



LIMITED RESOURCES OF THE SMALL PLANT

- 1. Human
- 2. Financial
- 3. Technology
- 4. Time
- 5. Suppliers



SMALL PLANT METHODOLOGIES

- Has to rely on preventing the defect from coming into the plant
- May often choose to have one supplier who can supply product which is not defective
- Has to insure Food Safety without the advantages of finance and technology



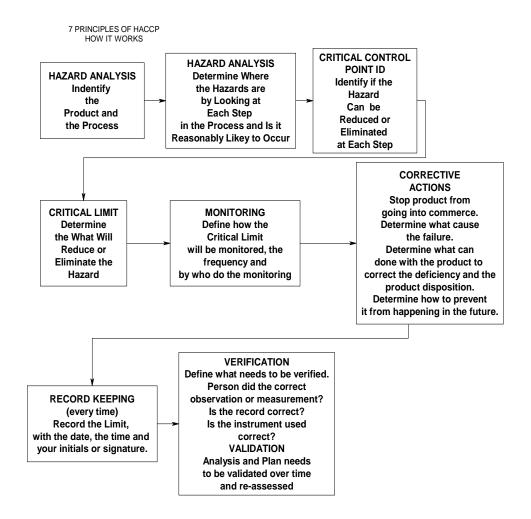
HACCP, A FOOD SAFETY PROGRAM

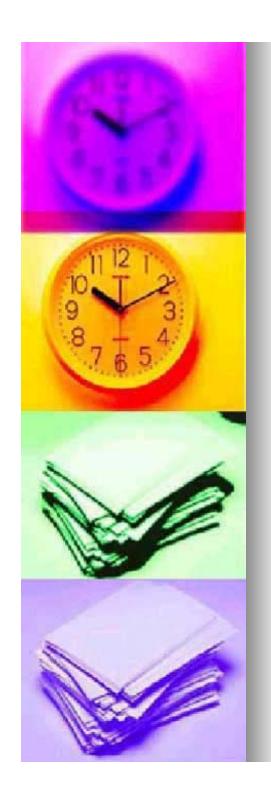
7 Principles

- (1) Hazard analysis
- (2) Critical control point identification
- (3) Establishment of critical limits
- (4) Monitoring procedures
- (5) Corrective actions
- (6) Record keeping
- (7) Verification procedures



PRINCIPLES





HACCP CHALLENGES

In many cases, plant management in the small plant does not have the background required for development and maintenance of Hazard Analysis, HACCP plans, pre-requisite programs, microbial programs and scientific documentation as required by FSIS at the current time.



TRAINING AND UPDATED INFORMATION CHALLENGES

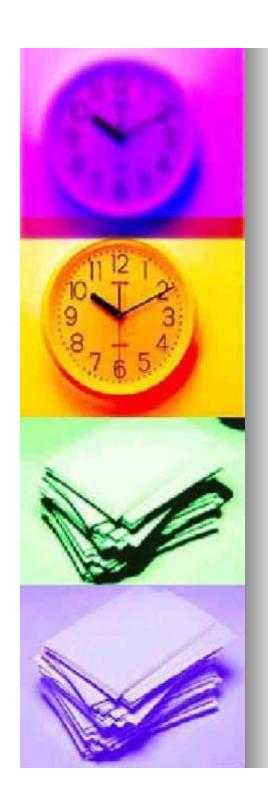
- The cost of the initial training is not the big obstacle
- The routine and frequent changes and updates relating to HACCP are a challenge on a day-to-day basis



THE HAZARD ANALYSIS

- Identifying the Product and Process Steps are not difficult.
- Once the hazards have been identified, the challenge is justifying how the hazard(s) are addressed.
- If it is not a hazard
- If it is a hazard

Supporting Documentation is required.



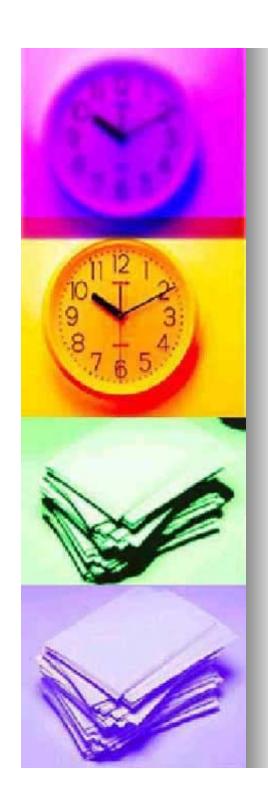
SUPPORTING DOCUMENATION CHALLENGES

- Access to Technology
- Access to the document even when you know it exists
- 3. Existing Compliance Guidelines that may be appropriate to use, but must be followed exactly
- Suggestion of use of a challenge study – not practical based time and cost



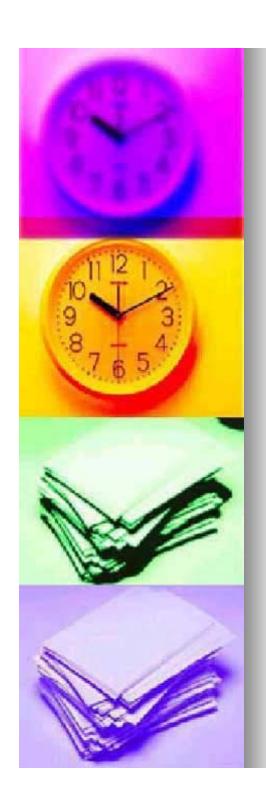
INSPECTION PERSONNEL CHALLENGES

- Inspection personnel may not understand components of the hazard analysis and HACCP plans and try to make the plant make changes in the programs
- The inspector's understanding changes from inspector 1 to inspector 2
- Compliance Guidelines are frequently consider by in-plant inspection personnel to be regulations
- Small plants frequently do not feel they have the ability (TIME AND MONEY) to challenge local inspection



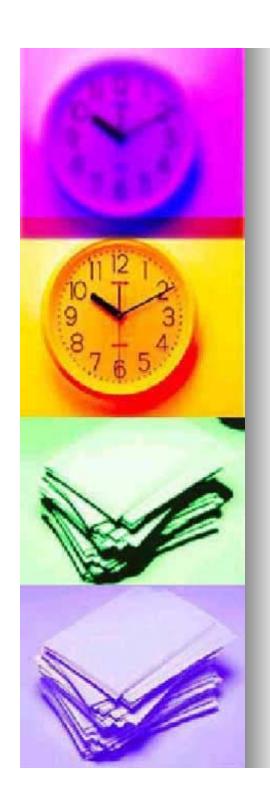
MONETARY CHALLENGES

- Sampling (Laboratory) Programs
- Pre-requisite programs to justify why something is not a hazard
- Validation and verification of microbial testing, pH, water activity
- Access to Technological Interventions



VALIDATION AND VERIFICATION CHALLENGES

- Direct observation of measurements when there is only one person in the plant
- Verification every time due to the infrequency of the process
- Re-assessments that are caused by large plant failures



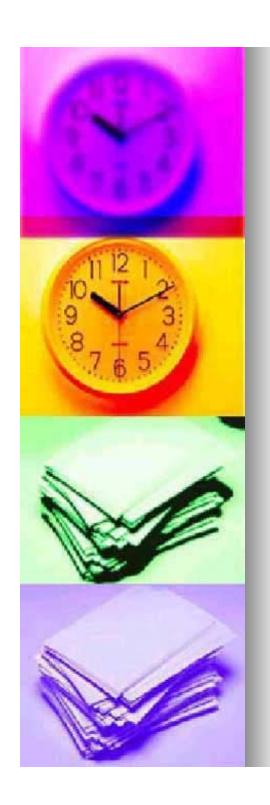
SUPPORT AND OTHER PROGRAM CHALLENGES

- Meeting regulatory requirements which were clearly developed with the big plants in mind, Listeria Control Program
- Using Guidance Documents, again with the big plants in mind, Food Defense Self-Assessment Checklist and Plan documents



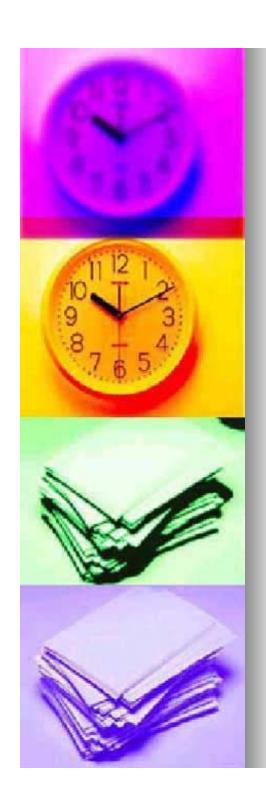
GLOBALIZATION AND THE SMALL PLANT

- Can be affected by globalization (through a trickle down effect), but frequently this affect may not be recognized
 - imported raw materials may be financially advantageous
 - exports generally can not be achieved due to low volume and expense



GLOBALIZATION AND THE SMALL PLANT, CONT.

- small plants are meeting the global food safety standards
- national and international terrorism and other attempts at adulteration



SMALL AND VERY SMALL PLANTS

- Are Numerous approximately 80% of the total plants
- Continue to manage the Challenges presented by HACCP
- Have comprehensive and functioning food safety systems supported by the natural foundation of the small business
- Are important to the economy



SMALL AND VERY SMALL PLANTS

ARE PASSIONATE ABOUT
AND
DELIVER SAFE FOOD